

ROODT *inc.*

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## Best Corporate Law Firm - South Africa & Award for Excellence in Cross-Border Transactions - South Africa

# Roodt Inc

Roodt Inc is a specialised boutique law firm with a focus on national and cross border corporate M&A, anti-trust, corporate governance, private equity, stock exchange, regulatory, contract and general company and commercial law. We invited Johan Roodt to talk us through the firm's service offering.

Roodt Inc is acclaimed as a top advisor on cross border transactions and as an expert in mineral and resources law. The firm services corporate clients across the spectrum of the financial and investment, mining, construction and industrial sectors. Johan outlines in greater detail the services the company provides to these clients and how it aims to always meet their needs.

"Here at Roodt Inc we provide the full spectrum of corporate advisory services pertaining to M&A,

covering deal strategy and structure, regulatory and fiscal strategy, deal negotiation and contract drafting, undertaking and managing due diligence investigations and reporting, deal closure and implementation, including regulatory and anti-trust filings and litigation where necessary.

"One of our recent successful projects is the acquisition by the listed KAP group of Safriplot for a purchase consideration of ZAR4.1 billion, which has just been announced. The firm is acting as corporate advisor on the sell side, and as anti-trust advisor to the transaction. We are also currently acting on the buy side and as anti-trust and regulatory advisor to the transaction for the acquisition by listed Phumelela Gaming and Leisure of a stake in Supabets. In 2014/5 the firm acted on the sell side in the ZAR 7 billion acquisition by the listed Growthpoint of a commercial property portfolio from the Tiber Group.

"Overall we have a **positive outlook** for the future of M&A not only in South Africa, but also cross border in the broader African continent and into and from the first world."



"The success of all of these projects highlights the success of our overall approach. This involves a hands-on approach at senior level, a clear understanding of the client's strategic needs over the full spectrum of its business, and a pro-active, value adding service offering. Specifically, the firm adds value to M&A transactions through its intimate involvement at senior partner level in each transaction, an intimate knowledge of the client's strategic and commercial requirements in the deal, and a direct involvement from inception to final closure of each deal ("cradle to grave" approach)."

Going forward, Johan is optimistic about the future, both for the M&A market in South Africa and the firm itself.

"Overall we have a positive outlook for the future of M&A not only in South Africa, but also cross border in the broader African continent and into and from the first world. Roodt Inc is well placed to attract its fair share of the market for its services, and to maintain its close relationship with its longstanding and stable client base."